

GSA Region 9 - Real Estate Division

assignment | challenge

GSA's Public Buildings Service (PBS) in Region 9 encompasses approximately 34 million square feet of Federal government leased and owned real estate in California, Arizona, Hawaii and Nevada as well as leased space in the South Pacific Islands. The real estate inventory consists of 1,100 buildings covering 19 million square feet of owned facilities and 15 million square feet of space leased from the private sector. The federal real estate inventory in Region 9 is second only to Washington DC's inventory in terms of scope, complexity and income production for GSA. Region 9 realizes \$800 million in annual revenue with an operating budget of \$140 million; a capital program of about \$2 billion; a repair and alteration budget of \$36 million and a leasing budget of \$400 million.

IRES was selected by GSA Region 9 to provide real estate support services to its newly created Real Estate Division headquartered in San Francisco under a multi-year contract. Within a very short timeframe, IRES was responsible for identifying, hiring, and training approximately 34 contract employees placed in GSA's main offices throughout the region including San Francisco, Los Angeles, San Diego, Phoenix and Hawaii. The contract employees support Real Estate Division activities associated with GSA's leased and owned portfolio of real estate. A full-time IRES Program/Project Manager acts as the central point of contact with the GSA for the duration of the contract. This individual is responsible on a daily basis for managing and supervising all contract personnel, and ensuring that all required support services are satisfactorily delivered to GSA. The contract staff positions include Project Specialists, Project Assistants, Post Award Managers, Transaction Managers and Administrative Support.

outcome | results

With minor exceptions, IRES met GSA's ambitious goal of bringing all contract employees on board subject to security clearance within a six week time frame from notice to proceed. Contract personnel have undergone substantial training and are actively delivering the support services required by GSA under the contract scope of work. The contract is expected to be ongoing for up to three years.



QUICK FACTS

STRATEGIC ADVISORY

Real Estate Staffing Support Services

Provision and management of contract staff to support GSA Region 9 Real Estate Division under a multi-year contract

IRES CONTACT

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CLIENT REFERENCE

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Region 9

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